Richard Louis Varone II, President
31 Tern Ct, Bay Shore, NY 11706
EIN: 33-1468598 Phone: (631) 987-6034 Email: Sponsors@BS-STEAM.com

Dear Potential Sponsor,

We are Bay Shore STEAM Corporation, a 501(c)(3) nonprofit organization dedicated to supporting STEAM (Science, Technology, Engineering, Arts, and Mathematics) education in our community. We work closely with students and educators to foster hands-on learning, innovation, and career readiness. We support FIRST Robotics Competition (FRC), FIRST Tech Challenge (FTC), and FIRST LEGO League (FLL) teams, Science Olympiad, manufacturing clubs, and other programs on Long Island.

Through programs like FIRST Robotics and other STEAM initiatives, we help students design, prototype, and build advanced robotic systems, learning CAD, manufacturing, programming and wiring while developing critical skills such as problem-solving, teamwork, and leadership. Our efforts extend beyond robotics, promoting equal educational opportunities and encouraging creativity and innovation in Title I schools and other underserved communities.

However, to continue providing these transformative programs, we rely on the generosity of sponsors like you. Each year, Bay Shore STEAM Corporation raises funds to cover program expenses, including registration fees, materials, equipment, and travel costs for events. Our goal is to raise $75,000 annually to ensure our students and teams can participate at the highest level of competition while gaining the skills and confidence to succeed in their future careers.

By sponsoring Bay Shore STEAM Corporation, you become a key partner in shaping the future of STEAM education on Long Island. Your contribution will not only enhance our programs but also provide visibility for your organization through our website, newsletters, and event materials. Sponsorship also creates opportunities for mentorship and recruitment of talented, passionate, and innovative students.

How You Can Help

Where Your Gift Goes	Ways to Give
• Travel and lodging expenses for competitions and events. • Event registration fees. • Materials, tools, machines and laptops for students, teachers and their programs. • Scholarships for students in the programs we support. • Mentoring, parts and other support for STEAM programs.	• A gift of any size. Every contribution makes a difference. • In-kind gifts: materials, parts, machining or services. • Matching gifts, if your employer offers them. • Your time as a mentor or volunteer. BS-STEAM requires FIRST Youth Protection Program (YPP) Clearance, which includes a background check.

The sponsor with the highest contribution by December 31 will be featured as our “Sponsor of the Year” and receive prominent recognition in all promotional materials. To ensure inclusion on uniforms and other materials, we kindly ask for your company name and logo by October 31.

If you have any questions or would like more information, please feel free to contact Rich Varone at (631) 987-6034 or email us at Sponsors@BS-STEAM.com. Checks can be made payable to “Bay Shore STEAM Corporation,” or you can give online at bs-steam.com/donate. Contributions are tax-deductible to the extent allowed by law.

Thank you for considering this opportunity to support STEAM education in our community. We look forward to working with you to inspire the next generation of innovators and leaders.

Sincerely,
Rich Varone, President, Bay Shore STEAM Corporation

New York disclosure: Our first annual financial report will be filed with the New York State Attorney General’s Charities Bureau by November 16, 2026, and will then be available from us at the address above or from the Charities Registry at www.charitiesnys.com. Information on charitable organizations is available from the Attorney General at www.charitiesnys.com or (212) 416-8686.

BAY SHORE STEAM CORPORATION

Richard Louis Varone II, President
31 Tern Ct, Bay Shore, NY 11706
EIN: 33-1468598 Phone: (631) 987-6034 Email: Sponsors@BS-STEAM.com

Sponsorship Application

Sponsorship Levels

$100 - $499 | Bolt Benefactor • Name on our website. • Thank-you letter from our teams and clubs.	**$500 - $999 | Gearbox Guardian** • Logo on our website. • Photo of our teams and clubs. • Social media shoutout.	**$1,000 - $2,499 | Precision Pioneer** • Name and/or logo displayed in our competition workspaces if applicable. • Social media post.
$2,500 - $4,999 | Innovation Icon • Name and/or logo displayed on our team uniform(s) and robot(s) if applicable. • Featured in our team newsletter. • Sponsor name listed on our Hall of Fame with recognition on our website.		**$5,000+ | Titan of Technology** • Permanent Hall of Fame member, displayed in our workshop if applicable. • Up to a dozen T-shirts if applicable.

Each level includes all the benefits of the levels below it.

Amount of Sponsorship: $_____

Company/Organization Name: _____

Address: _____

City/State/Zip: _____

Contact Person: _____

Phone: _____ **Email Address:** _____

Payment Information:

- Please make checks payable to "Bay Shore STEAM Corporation."
- Venmo: @BSSTEAM
- Online: Donorbox at https://donate.BS-STEAM.com or PayPal at https://paypal.BS-STEAM.com

Please email your high-resolution logo to Sponsors@BS-STEAM.com **by October 31** to ensure timely inclusion in our promotional materials.

Signature: _____ **Date:** _____

Printed Name: _____ **Title:** _____

Please return this completed form and your sponsorship payment to a BS-STEAM representative or any member of a supported activity, or mail it to:

Bay Shore STEAM Corporation
31 TERN CT
BAY SHORE, NY 11706

BS-STEAM CORPORATION

Richard Louis Varone II, President
31 Tern Ct, Bay Shore, NY 11706
EIN: 33-1468598 Phone: (631) 987-6034 Email: Sponsors@BS-STEAM.com

Partnership Application

Partnership Levels

☐ **Shadow an Employee**	☐ **Internship Level 1**	☐ **Internship Level 2**
• Offer a student the opportunity to shadow an employee for a chosen period.	• Offer a student an unpaid internship for a chosen period.	• Offer a student a paid internship for a chosen period.

All internships or shadowing opportunities are arranged directly between the business and the student, with Bay Shore STEAM serving as a facilitator.

Company/Organization Name: _____

Address: _____

City/State/Zip: _____

Contact Person: _____

Phone: _____ **Email Address:** _____

Partnership Ideas/Details: _____

_____

_____

Signature: _____ **Date:** _____

Printed Name: _____ **Title:** _____

Return this form to a BS-STEAM representative or any member of a supported activity, email it to Sponsors@BS-STEAM.com, or mail it to:

Bay Shore STEAM Corporation
31 TERN CT
BAY SHORE, NY 11706