Richard Louis Varone II, President
31 Tern Ct, Bay Shore, NY 11706
EIN: 33-1468598 Phone: (631) 987-6034 Email: Sponsors@BS-STEAM.com

Dear Potential Sponsor,

We are Bay Shore STEAM Corporation, a 501(c)(3) nonprofit organization dedicated to supporting STEAM (Science, Technology, Engineering, Arts, and Mathematics) education in our community. We work closely with students and educators to foster hands-on learning, innovation, and career readiness. We support FIRST Robotics Competition (FRC), FIRST Tech Challenge (FTC), and FIRST LEGO League (FLL) teams, Science Olympiad, manufacturing clubs, and other programs on Long Island.

Through programs like FIRST Robotics and other STEAM initiatives, we help students design, prototype, and build advanced robotic systems, learning CAD, manufacturing, programming and wiring while developing critical skills such as problem-solving, teamwork, and leadership. Our efforts extend beyond robotics, promoting equal educational opportunities and encouraging creativity and innovation in Title I schools and other underserved communities.

However, to continue providing these transformative programs, we rely on the generosity of sponsors like you. Each year, Bay Shore STEAM Corporation raises funds to cover program expenses, including registration fees, materials, equipment, and travel costs for events. Our goal is to raise $75,000 annually to ensure our students and teams can participate at the highest level of competition while gaining the skills and confidence to succeed in their future careers.

By sponsoring Bay Shore STEAM Corporation, you become a key partner in shaping the future of STEAM education on Long Island. Your contribution will not only enhance our programs but also provide visibility for your organization through our website, newsletters, and event materials. Sponsorship also creates opportunities for mentorship and recruitment of talented, passionate, and innovative students.

How You Can Help

Where Your Gift Goes	Ways to Give
• Travel and lodging expenses for competitions and events. • Event registration fees. • Materials, tools, machines and laptops for students, teachers and their programs. • Scholarships for students in the programs we support. • Mentoring, parts and other support for STEAM programs.	• A gift of any size. Every contribution makes a difference. • In-kind gifts: materials, parts, machining or services. • Matching gifts, if your employer offers them. • Your time as a mentor or volunteer. BS-STEAM requires FIRST Youth Protection Program (YPP) Clearance, which includes a background check.

The sponsor with the highest contribution by December 31 will be featured as our “Sponsor of the Year” and receive prominent recognition in all promotional materials. To ensure inclusion on uniforms and other materials, we kindly ask for your company name and logo by October 31.

If you have any questions or would like more information, please feel free to contact Rich Varone at (631) 987-6034 or email us at Sponsors@BS-STEAM.com. Checks can be made payable to “Bay Shore STEAM Corporation,” or you can give online at bs-steam.com/donate. Contributions are tax-deductible to the extent allowed by law.

Thank you for considering this opportunity to support STEAM education in our community. We look forward to working with you to inspire the next generation of innovators and leaders.

Sincerely,
Rich Varone, President, Bay Shore STEAM Corporation

New York disclosure: Our first annual financial report will be filed with the New York State Attorney General’s Charities Bureau by November 16, 2026, and will then be available from us at the address above or from the Charities Registry at www.charitiesnys.com. Information on charitable organizations is available from the Attorney General at www.charitiesnys.com or (212) 416-8686.